

HELIOS EUROPE SECURES €100 MILLION BACKING FROM TRISTAN CAPITAL FUND FOR DEVELOPMENT PIPELINE

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London, 21st September 2011 – Helios Europe, the specialist logistics developer, has secured €100 million of funding for its development pipeline from Tristan Capital Partners, the private equity real estate firm.

The funding partnership agreement between Helios Europe and the Curzon Capital Partners III fund (CCPIII), a €500 million vehicle, will invest in European pre-let deals in the Benelux, Germany, Austria and Sweden as it seeks opportunities within economies experiencing growth in demand for build to suit projects in the logistics sector.

Mike Hughes, CEO of Helios Europe comments ‘We are delighted to be working with Tristan Capital Partners. They are a truly entrepreneurial and highly successful team with extensive experience in the logistics sector. This funding partnership will greatly accelerate our business expansion.’

Ric Lewis, CEO of Tristan Capital Partners, confirmed “Our agreement with Helios Europe is one of several deals we have closed with the Curzon Capital Partners III fund. It represents our focus on securing core plus and value added yields in a number of target rich opportunities in Europe. The Helios Europe, led by Mike Hughes, is a highly rated team with an exceptional track record in this sector.”

This financial backing follows Helios Europe’s recent alliances, including Dutch developer HGP, which has led to major lease deals being secured in the Netherlands and Belgium, and Shepherd and Segro to take forward a £400 million, 5.75 million sq ft development at Rossington Inland Port at Doncaster in the UK.

de Morgan & Co acted for Helios Europe in structuring the agreement while Tristan Capital Partners were represented by Simon Lewis of Lewis Ellis LLP.

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About Tristan Capital Partners

Tristan Capital Partners is an employee-owned investment management boutique specialising in public and private market real estate investment strategies across the UK and Continental Europe.

Tristan is the Portfolio Manager for Curzon Capital Partners III and for the private equity funds European Property Investors, LP, European Property Investors Special Opportunities, LP and European Property Investors Special Opportunities 3, LP. Its pan-European real estate funds include core-plus and value-added/opportunistic strategies with total assets under management of €3.5 Billion. Tristan’s headquarters are in London and it has offices in Luxembourg, Milan, Paris, Stockholm, Dusseldorf and Warsaw.



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