

PRESS RELEASE

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TRISTAN SCOOPS 'FIRM OF THE YEAR: GERMANY' IN 2020 PERE AWARDS

1 March 2021, London: Tristan Capital Partners has been named 'Firm of the Year: Germany' at the 2020 PERE Awards, following a record year of transactions for the firm's Funds. The firm also won the award for 'Office Investor of the Year: Europe' following a number of high profile transactions in 2020.

Ric Lewis, Executive Chairman of Tristan Capital Partners, said: "Winning PERE awards is always a great achievement, but it's particularly gratifying given the environment our industry has been navigating for the past year. These awards are the result of our team's tenacity in challenging circumstances and the local partner relationships we have cultivated over the past 20 years."

Tristan Capital Partners' opportunistic EPISO 5 Fund and core-plus CCP 5 Fund completed 16 transactions in Germany during 2020, including 11 acquisitions and five disposals for a total value of €1.2bn. Highlights included the acquisition of a diverse portfolio of 23 commercial and residential trophy assets in central locations in Berlin, Leipzig and Bad Homburg by EPISO 5 and the acquisition of a portfolio of seven office buildings in Cologne, Berlin, Frankfurt, Munich, Hamburg and Dusseldorf by CCP 5.

Ali Otmar, Deputy Head of Investments at Tristan Capital Partners, said: "Despite lockdowns and travel restrictions, we were one of the most active players in Germany last year. Having our team on the ground with the support of our extensive operating partner network, allowed us to acquire very high quality assets that offered resilience in the near term and the potential for future value growth."

"Looking ahead, German offices across the Top 7 remain attractive due to historically low vacancy levels and even more limited supply pipelines following the COVID crisis. We also plan to expand our logistics footprint to meet the accelerating shift to ecommerce and to explore ways to build our residential exposure. It's still early in 2021, but signs so far suggest that competition will remain tight this year as investors continue to favour safe havens like Germany."

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About Tristan Capital Partners

Tristan Capital Partners is an employee-controlled investment management boutique specialising in real estate investment strategies across the UK and Continental Europe. Tristan's pan-European real estate funds include core-plus and value-added/opportunistic strategies with total assets under management of over €11.4 billion. Tristan is the portfolio manager for core plus funds Curzon Capital Partners III, Curzon Capital Partners IV, Curzon Capital Partners 5 Long-Life and for the private equity funds European Property Investors, LP, European Property Investors Special Opportunities, LP, European Property Investors Special Opportunities 3, LP and European Property Investors Special Opportunities 4 LP and European Property Investors Special Opportunities 5 SCSp. Tristan is headquartered in London and has offices in Luxembourg, Milan, Paris, Stockholm, Frankfurt, Madrid and Warsaw.

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